

About HALO-Flight, Inc.

- A non-profit air ambulance service company
- Started in 1987 by South Texans following the death of friend.
- 4 aircraft today – 3 Bell 407 and 1 Bell 429.
 - The NEWEST aircraft (Bell 429) is a twin engine, IFR (instrument flight rules like a plane) \$7.6 million
- 3 bases: Corpus Christi, Alice and Beeville 1274 patients treated and transported in 2018 (3.49 each day is the average)
 - 19% Driscoll Children’s Hospital contract service
 - 42% Patient Transfers from one hospital to another
 - 39% Scene Flights such as car or motorcycle crashes, snake bites, etc.
 - 26 counties
 - 28,000 square miles
- Volunteer Board and total of 50 staff

About Guardian Plan

- It is a Subscription Membership Program – **not** an insurance product
- It is a debt forgiveness program for HALO-Flight Patients who are enrolled in the program
- Patients flown with insurance: we will bill all applicable insurance and forgive unpaid balance
- Patients flown without insurance; we will give them a 50% discount on cost of service
- Three types of Memberships:
 - **Individual Household Plan**
 - \$35 a year or \$150 for five year
 - Secure website application and process at www.haloflight.org
 - Covers all dependents residing in the household
 - Available on secure website
 - **Business Plan** (includes Utilities i.e. Nueces Electric Coop)
 - Three tiers of Business Plan Membership
 - Small, Medium and Large
 - Fee is based on number of employees enrolled
 - Fee is per enrolled employee (includes dependent residing in the household)
 - Requires annual Business Agreement with the Business
 - Several city utilities and NEC and SPEC
 - Not available on secure website
 - **Ranch Plan** (greater than 20 minutes from ground transport is eligibility criteria)
 - \$35 a year per enrolled household and/or per “guest”
 - Covers all dependents residing in the household
 - Requires annual Ranch Agreement and updated Landing Zone Form
 - Provides life and limb threatening treatment and transport either from off the Ranch
 - Also covers highway accidents, snake bites, etc. or patient transfers from one hospital to another if dispatched to scene by First Responders